

# Residential Rate & Product Guide

17 November 2025

Residential Loans

**Vacant Land Loans** 

**Bridging Loans** 

**Expat Loans** 

Non-Resident Loans



17 November 2025



Purchasing, refinancing, investing or consolidating debt, our **Residential Loans** are designed to adapt to your clients' needs. With flexible policies, a fast credit process and expert support, we're here to help you every step of the way.

		Prime	Near Prime	Near Prime Plus	Specialist		
Max LVR	Residential	90% Full Doc 85% Alt Doc	85	5%	80%		
Verification	PAYG		Last 2 p	payslips			
Documents	Self-Employed Full Doc	<ul> <li>1 Year Company / Trust Tax Return(s) AND 1 Year Personal Tax Return AND corresponding Personal Notice of Assessment (NOA), none older than 21 months</li> <li>Simplified Self-Employed (company directors only): 3-months payslips AND last financial year ATO income statement</li> </ul>					
	Self-Employed Alt Doc	Declaration of Financial Position AND 1 of Accountant Letter, OR last 2 BAS, OR 6 months business bank statements					
	ABN & GST	ABN > 24 months GST > 12 months	ABN > 12 months GST > 6 months	6 months 6 months			
Credit Impairments	Up to \$3,000	Paid defaults up to \$500 (on aggregate) considered	Unlimited (paid or unpaid)				
	Over \$3,000	-	Unlimited when listed > 12 months (paid). Unlimited when listed > 24 months (paid or unpaid).  Unlimited when listed > 12 months		1 credit event <sup>3</sup> listed < 12 months. Unlimited when listed > 12 months.		
Arrears <sup>1</sup>	Mortgage	-	Up to 1 month within the last 6 months	Up to 2 months within the last 6 months	Unlimited within the last 6 months		
	Other Arrears	-	Up to 3 months within the last 3 months	Up to 6 months within the last 6 months	Unlimited within the last 6 months		
Bankruptcy		- Discharged from bankruptcy > 1 day			1 day		
Cash Out		Up to maximum LVR <sup>5</sup> Up to \$100,000					
Debt Consolidation Up to maximum LVR <sup>4</sup>							

#### **Loan Features**

- 48-hour SLA to conditional
- Loan Term: 5 to 40 years<sup>2</sup>
- Loan Size: \$100,000 to \$15m
- Owner Occupied or Investor
- Full Doc or Alt Doc
- Individual, Company or Trust
- All income types accepted
- Genuine savings not required
- No credit score, CCR or DTI
- Cash out for any purpose
- Common debt reducer
- Up to 6 borrowers
- Up to 4 loan splits
- Up to 4 offset accounts per loan (1 per split)

<sup>3</sup> A 'credit event' is described as any single event that caused an adverse credit bureau listings or listings. A single event and the period over which the listings were reported does not exceed 6 months.

ATO debt and Private Loan debt cannot be consolidated for Prime Loans.

Cash out from private lenders capped at \$200k.

Rates & Fees displayed are starting from and are provided as an indication only. Rates are effective as at **17 November 2025**. Information is for broker use only and not intended for consumer advertising purposes. Information is correct at time of publishing and is subject to change. All applications are subject to specific lending criteria. MM Money Financial Services Pty Ltd ACN 639 174 315 Australian Credit License Number 522 267 reserves the right to alter the policies at any time without notice. We will notify borrowers of changes in accordance with their loan agreement and the National Consumer Protection Act 2009 (Cth). Confidential: This product guide is a reference guide for mortgage professionals accredited to distribute MA Money Financial Services Pty Ltd products and is not intended for public distribution. It is made available on a strictly confidential basis and must not be reproduced in whole or part, distributed to any person or organisation without MA Money Financial Services Pty Ltd's prior written consent. It must not be made available to the public under any circumstances. Whilst every effort has been made to ensure this product guide is accurate, it should not be relied upon for any purpose or used as a substitute for independent professional advice.

Arrears is defined as any late payment or arrears on a credit account (credit card, personal loan, mortgage) where the minimum repayment has not been made within 14 days since the credit contract due date.

31-40 year loan term only available for first-time home purchases. All applicants must be 40 years of age or under. Not available for loans over \$2m.

4 credit event' is described as any single event that caused an adverse credit bureau listing or listings. A single credit event can consist of multiple bureau listings, provided the borrower can demonstrate that all listings were caused by that single event and the period over which





17 November 2025

#### Residential Interest Rates

		Pri	me	MA	Money M	ore	
	≤\$2	.5m	\$2.5m-\$5m		\$5m-\$15m		
LVR	Full Doc	Alt Doc	Full Doc	Alt Doc	Full Doc	Alt Doc	
≤ 65%	5.99%	6.20%	6.79%	7.14%	7.19%	7.54%	(\$15m)
≤ 70%	5.99%	6.30%	7.09%	7.64%	7.49%	8.04%	(\$10m)
≤ 75%	6.09%	6.40%	7.19%	7.74%	7.59%	8.14%	(\$7.5m)
≤ 80%	6.09%	6.50%					
≤ 85%	6.39%	7.20%					
≤ 90%	6.49%						

	Near Prime				Near Prime Plus		Specialist	
	≤ <b>\$</b> 2m		\$2m-\$3m		≤\$2m		≤\$2m	
LVR	Full Doc	Alt Doc	Full Doc	Alt Doc	Full Doc	Alt Doc	Full Doc	Alt Doc
≤ 65%	6.59%	6.64%	7.19%	7.34%	7.59%	8.04%	8.89%	9.34%
≤ 70%	6.69%	6.74%	7.29%	7.44%	7.69%	8.14%	9.09%	9.54%
≤ 75%	6.89%	6.94%	7.69%	7.94%	7.99%	8.34%	9.29%	9.64%
≤ 80%	7.09%	7.14%			8.19%	8.44%	9.39%	9.74%
≤ 85%	8.09%	8.24%			8.59%	8.94%		

Rates displayed are Owner Occupied Principal & Interest

#### Residential Risk Fees

		Pri	me	MA Money More	
	≤\$2.5m		\$2.5-3m	\$3-5m	\$5m-\$15m
LVR	Full Doc	Alt Doc	Full & A	Alt Doc	Full & Alt Doc
≤ 75%	-	-	-	1.00%	1.00%
≤ 80%	-	-			
≤ 85%	1.00%	1.00%			
≤ 90%	2.00%				

	Near	Prime	Near Prime Plus	Specialist
	≤\$2m	\$2m-\$3m	≤\$2m	≤\$2m
LVR	Full & Alt Doc	Full & Alt Doc	Full & Alt Doc	Full & Alt Doc
≤ 75%	0.50%	1.25%	1.00%	1.50%
≤ 80%	0.50%		1.00%	1.50%
≤ 85%	1.50%		2.00%	



# Residential Loans Max Loan Amounts & Loadings

17 November 2025

#### Residential Maximum Loan Amounts

	Prime		Near Prime		Near Prime Plus		Specialist	
LVR	Full Doc	Alt Doc	Full Doc	Alt Doc	Full Doc	Alt Doc	Full Doc	Alt Doc
≤ 65%	\$15m	\$15m	\$3m	\$3m	\$2m	\$2m	\$2m	\$1.5m
≤ 70%	\$10m	\$10m	\$3m	\$3m	\$2m	\$2m	\$2m	\$1.5m
≤ 75%	\$7.5m	\$7.5m	\$3m	\$3m	\$1.5m	\$1.5m	\$1.5m	\$1m
≤ 80%	\$2m	\$2m	\$1.75m	\$1.75m	\$1.25m	\$1.25m	\$1m	\$1m
≤ 85%	\$1.5m	\$1.5m	\$1.25m	\$1.25m	\$1m	\$1m		
≤ 90%	\$1m							

Postcode Categories

	Max Loan Size	Max LVR
Category 1 (Metro)	\$15m (65% LVR)	90%
Category 1 (Non-Metro)	\$15m (65% LVR)	90%
Category 2	\$1.5m	80%
Category 3	\$500k	70%

# Rate Loadings

	Amount
Investor (up to \$2.5m)	0.15%
Investor (over \$2.5m)	0.00%
Interest Only (5 years)	0.15%

Minimum Ioan amount: \$100,000

## Acceptable Security

Completed property only. Zoned residential/rural residential. Up to 25 acres.

#### Apartment/Unit Minimum property size

- Minimum 50m<sup>2</sup> including balcony and car space, or 40m<sup>2</sup> living area with no balcony or car space
- · If car space is on separate title mortgages are required to be taken over both titles

#### Properties located in Mixed Use zoning

- · Acceptable provided residence is on a separate title
- Usually located with retail business on ground floor and residences above

#### Restricted security type

- High density apartments (40+ units in one complex) are restricted to 80% LVR
- Max 6 residential properties on one title

#### Risk Fee Reducer

For Risk Fees up to 1.00%, the Risk Fee can be reduced for Residential Loans up to 80% LVR in exchange for a higher ongoing interest rate.\*

For the new rate, apply 50% of the Risk Fee to the base interest rate.

Risk Fee	Rate Loading with Risk Reducer
0.50%	0.25%
1.00%	0.50%

Excludes loans over \$2.5m.



<sup>\*</sup>Choosing to waive a portion or all of a risk fee in exchange for a higher interest rate will result in increased total interest and costs over the duration of the loan.



# Vacant Land Loans Rates and Risk Fees

17 November 2025

#### **Loan Features**











Loans up to \$5m

Up to 75% LVR

Cash out to max LVR

Land can be used as sole security

No clawbacks

#### Vacant Land Interest Rates

	Pri	me	MAN	Money Mo	re
	≤\$1.5m		\$	\$1.5m-\$5m	
LVR	Full Doc	Alt Doc	Full Doc	Alt Doc	
≤ 65%	6.99%	7.20%	7.39%	7.60%	(\$5m)
≤ 70%	6.99%	7.30%	7.39%	7.70%	(\$5m)
≤ 75%	7.09%	7.40%	7.49%	7.80%	(\$3m)

	Near Prime		Near Prime Plus		Specialist	
	≤\$1.5m		≤\$1.5m		≤\$1.5m	
LVR	Full Doc	Alt Doc	Full Doc	Alt Doc	Full Doc	Alt Doc
≤ 65%	7.59%	7.64%	8.59%	9.04%	9.89%	10.34%
≤ 70%	7.69%	7.74%	8.69%	9.14%	10.09%	10.54%
≤ 75%	7.89%	7.94%	8.99%	9.34%	10.29%	10.64%

Rates displayed are Owner Occupied Principal & Interest

#### Vacant Land Risk Fees

	All Loans		
LVR	Full & Alt Doc		
≤ 75%	1.25%		

# Rate Loading

	Amount
Interest Only (5 years)	0.15%

# Postcode Categories

	Max Loan Size	Max LVR
Category 1	\$5m (70% LVR)	75%
Category 2	\$1.5m	70%
Category 3		

Minimum Ioan amount: \$100,000



# **Bridging Residential Loan** Rate & Product Guide

17 November 2025

#### **Loan Features**











Capitalised interest available

No clawbacks

## **Bridging Product Guide**

	Bridging Prime	Bridging Near Prime
Eligible Borrower	Australian citizens or Permanent Residents, New Zealand citizens residing in Australia. Individual / Company or Trust (Australia-based).	
Cash Out	Up t	o max LVR¹
Loan Term	6 and	d 12 months
Interest Only Term	Up to 12 month	ns (interest capitalised)
Acceptable Security	Residential securities in A	ustralia (policy restrictions apply)
Income Documentation	PAYG: Last 2 payslips Self-Employed Full Doc: 1 year tax return AND corresponding personal NOA <sup>2</sup> Self-Employed Alt Doc: Declaration of Financial Position AND 1 of Accountant Letter OR last 2 BAS OR 6 months business bank statements	
End of Loan Term	No end debt: Full payout of capitalised bridging loan amount End debt: Residual debt after partial payout (from sale proceeds) of capitalised bridging loan amoun	
Credit Impairments up to \$3,000	Paid defaults up to \$500 (on aggregate) considered	Unlimited (paid or unpaid)
Credit Impairments over \$3,000	-	Unlimited - listed > 12 months (paid) Unlimited - listed > 24 months (paid/unpaid)
Mortgage Arrears <sup>3</sup>	-	Up to 1 month within the last 6 months
Other Arrears <sup>3</sup>	-	Up to 3 months within the last 3 months
Bankruptcy	-	Discharged from bankruptcy > 1 day
Serviceability	No End Debt: No serviceability required. Max peak debt limits must be met (Bridging calc) End Debt: Serviceability assessment on End Debt based on MA Money Home Loan Policy	

# **Bridging Interest Rates**

	Prime	Near Prime
	≤\$5m	≤\$2m
LVR	Full & Alt Doc	Full & Alt Doc
≤ 65%	7.49%	7.99%
≤ 70%	7.59%	8.09%
≤ 75%	7.69%	8.19%
≤ 80%	7.79%	8.29%

# **Bridging Risk Fees**

	All Loans
LVR	Full & Alt Doc
≤ 80%	1.25%



# Postcode Categories

	Max Loan Size	Max LVR
Category 1	\$5m	80%
Category 2	\$5m	70%
Category 3	\$2m	70%

Minimum Ioan amount: \$200,000

<sup>1</sup> Cash out for business purpose not acceptable, cash out from private lenders (Near Prime if from private lending with capitalised interest) capped at \$200k.

2 Self-Employed Full Doc 1 Year Personal Tax Return (and if applicable, Company / Trust Tax return(s)), no older than 21 months AND Corresponding Personal Notice of Assessment (NOA).

3 Arrears is defined as any late payment or arrears on a credit account (credit card, personal loan, mortgage) where the minimum repayment has not been made within 14 days since the credit contract due date.

Rates & Fees displayed are starting from and are provided as an indication only. Rates are effective as at 17 November 2025. Information is for broker use only and not intended for consumer advertising purposes. Information is correct at time of publishing and is subject to change. All applications are subject to specific lending criteria. MA Money Financial Services Pty Ltd ACN 639 174 315 Australian Credit License Number 522 267 reserves the right to alter the policies at any time without notice. We will notify borrowers of changes in accordance with their loan agreement and the National Consumer Protection Act 2009 (Cth).



# Expat Loans Rate & Product Guide

17 November 2025

#### Loan Features









Loans up to \$5m

Cash out to max LVR

PAYG or Self-Employed (Full Doc only)

100% of net income used once converted to AUD

# **Expat Product Guide**

	Expat Prime	Expat Near Prime
Eligible Borrowers	<ul> <li>Australian citizens or Australian Permanent Visa holders living and working overseas</li> <li>Australian citizens or Australian Permanent Resident Visa holders living in Australia and earning income in overseas currency</li> </ul>	
Acceptable Countries	Canada, China, Finland, France, Germany, Hong Kong, Italy, Japan, New Zealand, Norway, Qatar¹, Saudi Arabia¹, Singapore, Spain, Sweden, UK, United Arab Emirates¹, USA For countries not included on this list, speak to your BDM	
Borrower Type	Individual, Cor	mpany or Trust
Loan Purpose	Purchase, Investment,	Refinance or Cash Out
Cash Out	Up to max LVR <sup>2</sup>	
Loan Term	5 – 30 years	
Interest Only Term	Maximum 5 years	
Acceptable Security	Residential securities in Australia (policy restrictions apply)	
Income Documentation	PAYG: Last 2 payslips Self-Employed: 1 year tax return <b>AND</b> corresponding personal NOA <sup>3</sup>	
Credit Impairments up to \$3,000	Paid defaults up to \$500 (on aggregate) considered	Unlimited (paid or unpaid)
Credit Impairments over \$3,000	-	Unlimited - listed > 12 months (paid) Unlimited - listed > 24 months (paid/unpaid)
Mortgage Arrears <sup>4</sup>	-	Up to 1 month within the last 6 months
Other Arrears <sup>4</sup>	-	Up to 3 months within the last 3 months

# **Expat Interest Rates**

	Prime		Near Prime
LVR	≤\$2.5m	\$2.5m-\$5m	≤\$2m
≤ 65%	6.19%	7.09%	6.99%
≤ 70%	6.29%	7.49%	7.09%
≤ 75%	6.49%	7.59%	7.19%
≤ 80%	6.59%	7.79%	7.29%

Rates displayed are Owner Occupied Principal & Interest

## **Expat Risk Fees**

	All Loans
≤ 80%	1.25%

# Rate Loadings

	Amount
Investor (up to \$2.5m)	0.15%
Investor (over \$2.5m)	0.00%
Interest Only (5 years)	0.15%

# Postcode Categories

	Max Loan Size	Max LVR
Category 1 (Metro)	\$5m	80%
Category 1 (Non-Metro)	\$5m	80%
Category 2	\$1.5m	80%
Category 3	\$500k	70%

Minimum Ioan amount: \$100,000

<sup>1</sup> PAYG income only

<sup>2</sup> Cash out for business purpose not acceptable, cash out from private lenders (Near Prime if from private lending with capitalised interest) capped at \$200k.

<sup>3</sup> Self-Employed Full Doc 1 Year Personal Tax Return (and if applicable, Company / Trust Tax return(s)), no older than 21 months AND Corresponding Personal Notice of Assessment (NOA).

A Arrears is defined as any late payment or arrears on a credit account (credit card, personal loan, mortgage) where the minimum repayment has not been made within 14 days since the credit account (credit card, personal loan, mortgage) where the minimum repayment has not been made within 14 days since the credit account (credit card, personal loan, mortgage) where the minimum repayment has not been made within 14 days since the credit account (credit card, personal loan, mortgage) where the minimum repayment has not been made within 14 days since the credit contract due date.

Rates & Fees displayed are starting from and are provided as an indication only. Rates are effective as at 17 November 2025. Information is for broker use only and not intended for consumer advertising purposes. Information is correct at time of publishing and is subject to change. All applications are subject to specific lending criteria. MA Money Financial Services Pty Ltd ACN 639 174 315 Australian Credit License Number 522 267 reserves the right to alter the policies at any time without notice. We will notify borrowers of changes in accordance with their loan agreement and the National Consumer Protection Act 2009 (Cth).



# Non-Resident Loans Rate & Product Guide

17 November 2025

#### **Loan Features**











PAYG or Self-Employed (Full Doc only)

100% of net income used once converted to AUD

#### Non-Resident Product Guide

	Non-Resident Prime
Eligible Borrowers	Any applicant that does not hold Australian Citizenship or Australian Permanent Residency
Acceptable Countries	Australia, Canada, China, France, Germany, Hong Kong, India, Japan, Malaysia, New Zealand, Philippines, Qatar¹, Saudi Arabia¹, Singapore, South Africa, South Korea, Switzerland, Taiwan, UK, United Arab Emirates¹, USA, Vietnam  For countries not included on this list, speak to your BDM
Loan Size	From \$100,000 to \$2m
Maximum LVR	80%
Borrower Type	Individual, Company or Trust
Loan Purpose	Purchase, Investment, Refinance or Cash Out
Loan Term	5-30 years
Interest Only Term	Maximum 5 years
Acceptable Security	Residential securities in Australia (policy restrictions apply)
Income Documentation	PAYG: Last 2 payslips.  Self-Employed Full Doc: Evidence of company registration AND 2 of either latest business tax return, latest personal tax return or 1 year business financials
Credit Impairments	Aggregate paid defaults up to \$500 considered
Redraw/Offset	Not available

#### Non-Resident Interest Rates

LVR	Prime
≤ 65%	6.59%
≤ 70%	6.69%
≤ 75%	6.89%
≤ 80%	6.99%

Rates displayed are Owner Occupied Principal & Interest

#### Non-Resident Risk Fees

LVR	Prime
≤ 80%	1.00%

# Rate Loadings

	Amount
Investor	0.15%
Interest Only (5 years)	0.15%

# Postcode Categories

	Max Loan Size	Max LVR
Category 1 (Metro)	\$2m	80%
Category 1 (Non-Metro)	\$2m	80%
Category 2	\$1.5m	80%
Category 3	\$500k	70%

Minimum Ioan amount: \$100,000



# Residential Loans Fee Summary

	Residential, Vacant Land and Expat Loans							Bridging Loans				Non-Resident Loans	
	Prime		Near Prime		Near Prime Plus		Specialist		Prime		Near Prime		Prime
	Full Doc	Alt Doc	Full Doc	Alt Doc	Full Doc	Alt Doc	Full Doc	Alt Doc	Full Doc	Alt Doc	Full Doc	Alt Doc	Full Doc
Application Fee	\$500	\$599		\$899 \$500 \$599 \$899								\$499	
Annual Fee		\$0									\$499		
Offset Account Fee	\$10 per account per month									N/A			
Valuation Fee	Valuation fees are at cost and paid prior to valuation being ordered (via Property Hub).  AVM and Desktops available subject to eligibility criteria.												
Legal Fee	From \$400												
Discharge Fee	From \$550												

<sup>\*</sup>Please note that all listed fees exclude GST

#### **Features**

Our entire range of loan solutions are packed with innovative features to suit more customers.









**Direct Debits** 



Redraw Facility Offset Accounts

Internet Banking

Direct Credits

# Serviceability Guide

17 November 2025



# Serviceability

- Debt Service Coverage Ratio (DSCR): > 1.0x for all products; DSCR > 1.1x for LVR > 85%
- Standard buffer rate applied is +2.01%, exceptions include:
  - +1.01% for Prime refinance (P&I to P&I only). Excludes cashout and debt consolidation
  - · 2.51% for Non-Resident Loans

#### **PAYG Income**

- 100% of PAYG base income (full time)
- 100% of casual, part time, contractor income (prorated over 48 weeks)
- 100% of overtime, commission, bonuses
- 100% of second job income (held for at least 6 months, max 55 hours per week). If less than 6 months, Near Prime.

#### Self-Employed Income

- Full Doc: 100% profit before tax less non recurring income.
- · Addbacks allowed if company is not trading at a loss:
  - Depreciation (must provide depreciation schedule)
  - Superannuation above compulsory amount
  - Non-recurring expenses (specified)
  - Instant asset write off (with supporting evidence)
- Alt Doc: 100% taxable income as per Accountant Letter
  - Minimum 25% shareholder to be considered Alt Doc
  - For income declared from a trust, applicant must be the Trustee of the Trust

#### Other income

- 90% residential rental Income (80% Non-Resident Loans).
   Includes holiday rental income, AirBnB (net income after fees/ cleaning fees)
  - Maximum 6% yield on property value
  - Private rental accepted with minimum 3 months banks statements, or copy of lease agreement + 1 month bank statement
- 100% non-earned income (government benefits, Centrelink, foster care, income protection, workers' compensation, child support)
  - Considered Near Prime if non-earned income accounts for more than 50% of total income
  - Child support must be through the Child Support Agency. No private arrangement accepted

- Maternity leave: full income accepted when applicant has returned to work and provided two most recent payslips
- JobSeeker not accepted
- 100% superannuation income (distributed): must be from an income stream (not a capital draw)
- 100% share dividend and interest income. Share certificate to confirm shares are held at time of application and income tax return to be provided
- 100% trust distributions
- 100% foreign income. Net foreign income to be provided.
   Converted to AUD using prevailing XE currency exchange
- · Boarder income not accepted

#### **Expenses**

- Declared expenses benchmarked against income adjusted HEM
  - Child/spouse maintenance, private education, rent/board, investment/secondary property costs (Including insurance, taxes, rates, etc.) and personal insurance (life, health insurance) not included in HEM
  - Single HEM considered for single applicant part of a couple.
     Subject to verification of non applicant's income (privacy consent & proof of income)
- Notional rental expense may apply: \$650 per month per applicant
  - With joint applicants in a spousal relationship, one rental living expense will be applied across both applicants
- Foreign living expenses (Non-Resident): The higher of 1. 110% of HEM adjusted for international living cost differentials, or (ii) declared living expenses.

#### **Existing liabilities**

- Existing mortgage debt (residential/commercial): 25% loading to current repayments
- Credit card: 3.8% of limit (monthly)
- Consumer loans (personal loan, car loan): actual repayment
- Common debt reducer considered (subject to privacy consent from non loan party & evidence of income): 50% of debt and 50% of income used for servicing
- Negative gearing accepted for investment properties. Negative gearing not accepted for Company borrowers, Vacant Land
- · ATO payment plan not accepted as ongoing liability

#### **Bridging Loans**

- No End Debt: no serviceability assessment required. Must meet the criteria of maximum peak debt of \$5m and maximum LVR of 80% (as per MA Money Bridging Calculator)
- End Debt: assessed upfront in accordance with Residential Lending Policy and serviceability criteria

#### **Product Criteria**

- 31-40 year loan term: only available to first-time home purchases. All applicants must be 40 years old and under. Not available for loans over \$2.5m
- Refinance from private lenders with capitalised interest: Near Prime. Cash out is limited to \$200,000
- Over 50% income from non-earned sources (government benefits, foster care payments, income protection, workers' compensation): Near Prime
- Second job: if second job under 6 months, Near Prime.
- Single development exposure to MA Money:
- 1-3 units: standard LVR and product grid apply
- 4 units: max 70% LVR
- 5-6 units: max 60% LVR. Near Prime
- More than 6 units considered: max LVR 50%. Near Prime
- Casual employment applicant in casual employment for less than six months: Near Prime

## **Exit Strategy**

- All applicants over the age of 50 are required to provide an exit strategy
- · Exit strategy signed and dated by all applicants
- If planning to downsize or sell property/assets, include:
- · Expected sale price
- · Sale timeline
- · Estimated remaining funds after the sale
- Attach supporting documents such as recent superannuation balance statement, proof of asset ownership



17 November 2025



# **All Applications**

MA Money Application Form

MA Money Broker Notes

Verification of Identity (VOI) for all borrower(s) and guarantor(s)

Certified copy of Trust Deed (if applicable)

MA Money Serviceability Calculator as PDF attachment - download from the MA Money website

#### Income Evidence

#### **PAYG** applicants

2 most recent consecutive payslips (dated within 45 days of application) **OR** bank statement showing salary credits for last 3 months

#### Self-employed applicants - Full Doc

1 Year Personal Tax Return (and if applicable Company / Trust Tax Return(s)), no older than 21 months

Corresponding Personal Notice of Assessment (NOA)

#### Self-employed applicants - Simplified (for company directors only)

Most recent 3 months of payslips

Last financial year's ATO income statement

#### Self-employed applicants - Alt Doc

**Declaration of Financial Position** 

One of Accountant Letter **OR** 6 months business bank statements **OR** last 2 Business Activity Statements

#### Other income

Centrelink Income Statement (dated within 4 weeks of application) **AND** bank statement showing credits for last 3 months

 $\label{lem:condition} Additional\ documentation\ and\ information\ may\ be\ requested\ at\ the\ discretion\ of\ MA\ Money.$ 

#### Rental Income

#### For existing and new rental - one of the following:

Rental Statements

Valuation Report

Real Estate Agent appraisal

Tax Returns

3 months bank statements

In cases where multiple documents are provided, lower amount will be used.

#### Purchase

**Executed Contract of Sale** 

Evidence of funds to complete e.g. recent bank statement showing savings balance, gifted letter, evidence of deposit receipt, etc.

#### Refinance/Debt Consolidation

Most recent 6 months statements for all mortgage facilities being refinanced Most recent 3 months statement for unsecured debts to be consolidated

#### Non-Resident Loans

FIRB approval, including solicitor's certificate

Personal credit report issued by country of residence

Certified copy of trust deed (for Australian trust borrowers only)

If self-employed, evidence of company registration **AND** two of the following: latest business annual tax return, latest personal annual tax return, latest 1 year business financials

#### **Bridging Loans**

Property to be sold: Proof of ownership (e.g. Council rate less than 6 months, Certificate of occupancy)

Real estate agent listing agreement (if available)

MA Money Bridging Calculator (include Serviceability Calculator if there is end debt)